ERPFOCUS

GLOVIA OM EXTENDED PROFILE

FUJITSU

FUJITSU GLOVIA, INC.

OVERVIEW

Glovia OM is an ERP solution by Glovia Fujitsu aimed at manufacturing and distribution companies and designed to integrate with the Salesforce Platform.

The software design is centered on sales and is suitable for manufacturers and distributors that wish to improve their visibility and control over their sales, production, and distribution processes. It aims to improve sales executions and shorten the sales cycle while improving warehouse operations such as inventory management and fulfillment. It is ideal for teams currently using Salesforce software. Multiple languages and currencies are supported, making Glovia OM suitable for multinational organizations.

The key feature of Glovia OM is its integration with Salesforce packages. The look and feel of the Glovia technology are the same as the Salesforce application and the solution runs as a native application on force.com. It extends the Salesforce capabilities by providing visibility throughout the entire supply chain with an intuitive workflow and Salesforce-esque screens. Drop shipment, quotation management, and purchasing tools are all included.

Glovia OM comes as a Salesforce.com hosted, cloud-based solution available on desktop and mobile via any standard internet browser. Pricing is based on a per-license subscription basis.

FEATURE OVERVIEW

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SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	Glovia OM
BUSINESS SECTORS	
DISTRIBUTION	✔
GOVERNMENT & NPO	✘
MANUFACTURING	✔
RETAIL	✘
SERVICES	✘
INDUSTRY	
AEROSPACE & DEFENSE	✔
AUTOMOTIVE	✔
CHEMICAL	✔
CONSTRUCTION	✔
COSMETICS	✘
ELECTRONICS	✘
ENERGY/POWER/UTILITIES	✘
ENGINEERING	✔
FASHION	✘
FINANCIAL SERVICES	✘
FOOD & BEVERAGE	✔
LOCAL GOVERNMENT	✘

MEDIA	✗
MEDICAL & HEALTHCARE	✗
METALWORKING	✓
OILFIELD	✗
PACKAGING	✓
PAINT & ADHESIVES	✓
PHARMACEUTICAL	✓
PLASTICS & RUBBER	✓
PRINT & DESIGN	✗
RENTAL	✗
TELECOMMUNICATIONS	✗
WOODWORKING	✓
CANNABIS	✗
EDUCATION	✗
NONPROFIT	✗
ERP SOFTWARE FEATURES	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	✓
CRM	✓
CUSTOMER SERVICE	✓
PRODUCT DESIGN	✗
FINANCIALS & ACCOUNTING	✓
HR	✓
INVENTORY MANAGEMENT	✓

ORDER MANAGEMENT	✓
PLANNING & SCHEDULING	✓
PROJECT MANAGEMENT	✓
PURCHASING	✓
QUALITY CONTROL	✗
SALES	✓
SHIPPING & DISTRIBUTION	✓
SUPPLY CHAIN MANAGEMENT	✓
WAREHOUSE MANAGEMENT	✓
ASSET MANAGEMENT	✓
DOCUMENT MANAGEMENT	✓
CUSTOMER SUITABILITY	
ENTERPRISE (1000+ EMPLOYEES)	✓
MEDIUM SIZE (251-1000 EMPLOYEES)	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✗
ADDITIONAL PRODUCT INFO	
MULTI LANGUAGE	✓
MULTI CURRENCY	✓
CUSTOMIZABLE	✓
SYSTEM HOSTING	
CLOUD	✓
INSTALLED ON PREMISE	✗
FURTHER INFORMATION	
PRICING	Not Available
PRICING	Pricing not available

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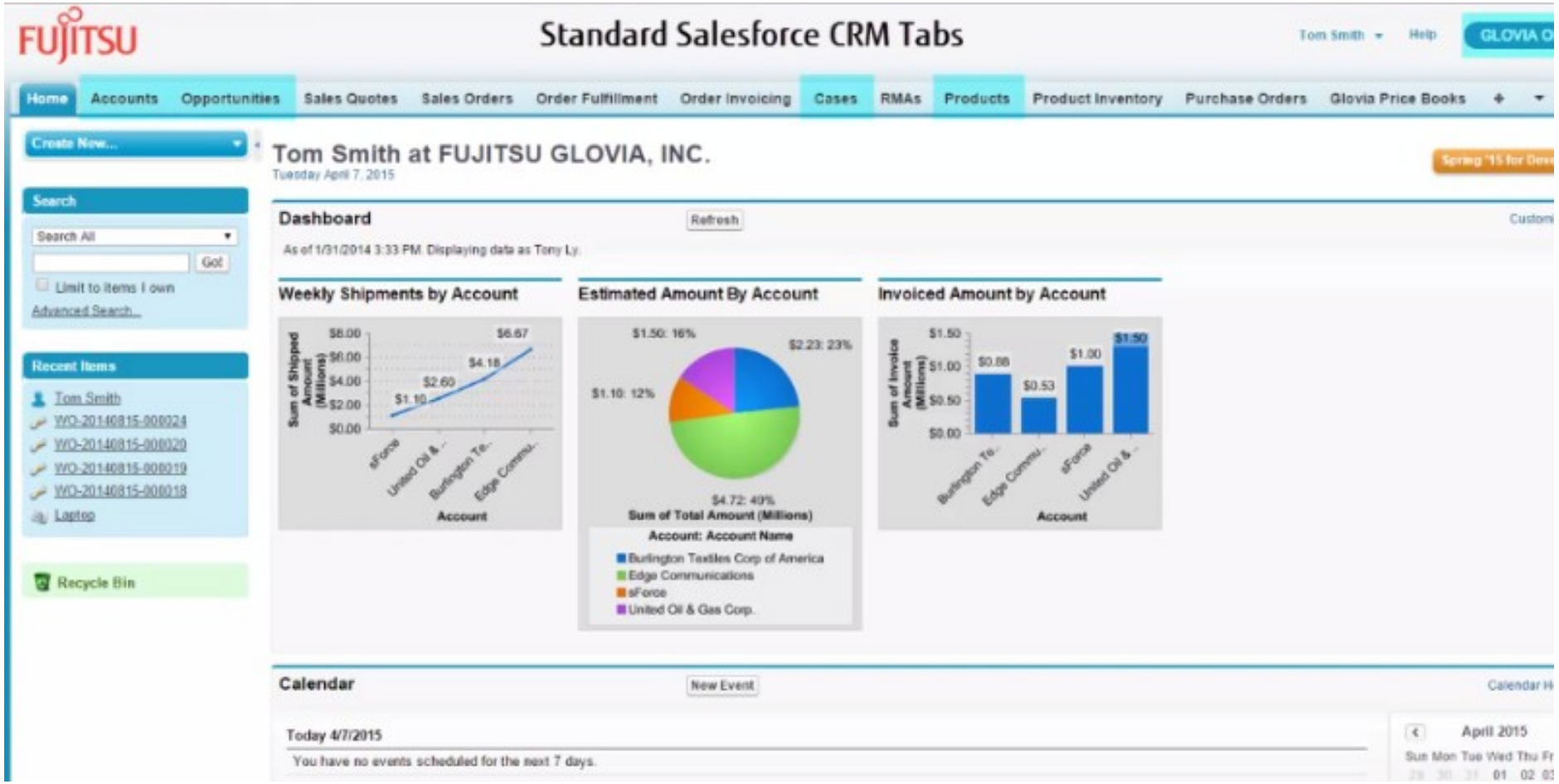
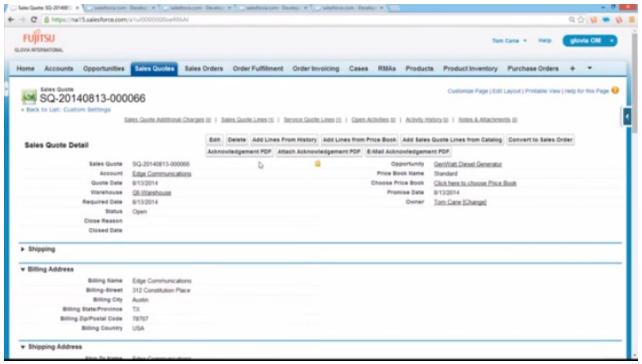
SOFTWARE SCREENSHOTS




FUJITSU
Home Accounts Opportunities Sales Quotes Sales Orders Order Fulfillment Order Invoicing Cases RMAs Products Product Inventory Purchase Orders
Sales Quote
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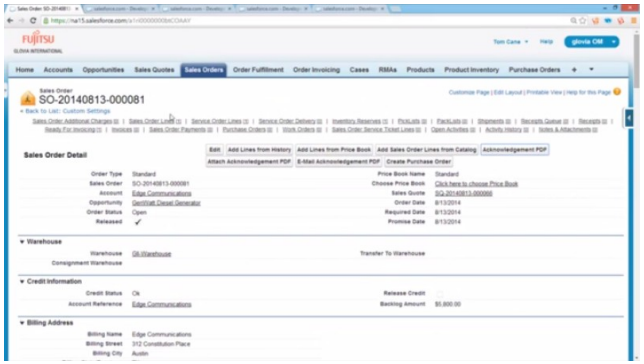
Acknowledgement PDF Attach Acknowledgement PDF E-Mail Acknowledgement PDF
Shipping
Billing Address
Shipping Address


FUJITSU
Home Accounts Opportunities Sales Quotes Sales Orders Order Fulfillment Order Invoicing Cases RMAs Products Product Inventory Purchase Orders
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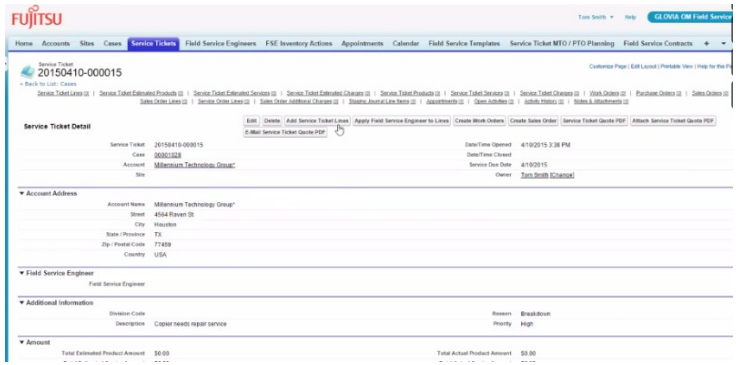
Attach Acknowledgement PDF E-Mail Acknowledgement PDF Create Purchase Order
Warehouse
Credit Information
Billing Address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Home Accounts Sites Cases Service Tickets Field Service Engineers FSE Inventory Actions Appointments Calendar Field Service Templates Service Ticket MTO / PTO Planning Field Service Contracts
Service Ticket
20150410-000015
Service Ticket Detail
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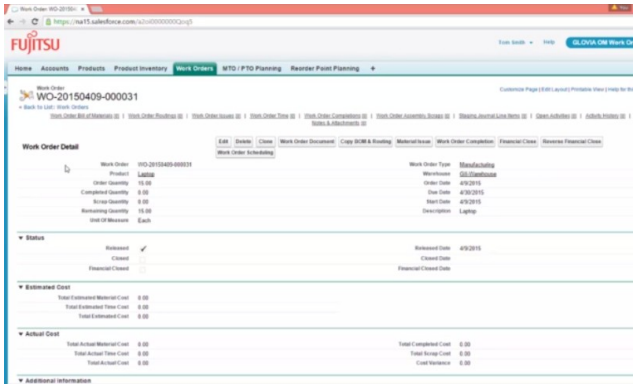
E-Mail Service Ticket Quote PDF
Account Address
Field Service Engineer
Additional Information
Amount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Home Accounts Products Product Inventory Work Orders MTO / PTO Planning Reorder Point Planning
Work Order
WO-20150409-000031
Work Order Detail
Edit Delete Clone Work Order Document Copy BOM & Routing Material Issue Work Order Completion Financial Close Reverse Financial Close
Work Order Scheduling
Status
Estimated Cost
Actual Cost
Additional Information