



# VAI PHARMA ERP

## EXTENDED PROFILE



## OVERVIEW

VAI's ERP software for Pharma utilizes advanced technology to help distributors meet supply chain challenges head-on, as well as to improve operational processes and to monitor and collect data for reporting to drug enforcement agencies.

Automation in the pharmaceutical supply chain is critical to ensure success. VAI ERP Pharma is a completely integrated ERP software solution that helps pharmaceutical companies ensure that industry-specific regulations and institutional requirements are met, while helping companies' lower costs and increase customer satisfaction.

S2K Pharma software helps distributors of all sizes with DSCSA Serialization, DEA license management and reporting, pedigree lot tracking, forecasting and procurement, warehouse management, sales force automation, and much more.



## SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	VAI Pharma ERP
BUSINESS SECTORS	
DISTRIBUTION	✓
GOVERNMENT & NPO	✗
MANUFACTURING	✗
RETAIL	✗
SERVICES	✗
INDUSTRY	
AEROSPACE & DEFENSE	✗
AUTOMOTIVE	✗
CHEMICAL	✗
CONSTRUCTION	✗
COSMETICS	✗
ELECTRONICS	✗
ENERGY/POWER/UTILITIES	✗
ENGINEERING	✗
FASHION	✗
FINANCIAL SERVICES	✗
FOOD & BEVERAGE	✗

LOCAL GOVERNMENT	X
MEDIA	X
MEDICAL & HEALTHCARE	X
METALWORKING	X
OILFIELD	X
PACKAGING	X
PAINT & ADHESIVES	X
PHARMACEUTICAL	✓
PLASTICS & RUBBER	X
PRINT & DESIGN	X
RENTAL	X
TELECOMMUNICATIONS	X
WOODWORKING	X
CANNABIS	X
EDUCATION	X
NONPROFIT	X
<b>ERP SOFTWARE FEATURES</b>	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	X
CRM	✓
CUSTOMER SERVICE	✓
PRODUCT DESIGN	X
FINANCIALS & ACCOUNTING	✓
HR	X

INVENTORY MANAGEMENT	✓
ORDER MANAGEMENT	✓
PLANNING & SCHEDULING	✗
PROJECT MANAGEMENT	✗
PURCHASING	✓
QUALITY CONTROL	✓
SALES	✓
SHIPPING & DISTRIBUTION	✓
SUPPLY CHAIN MANAGEMENT	✓
WAREHOUSE MANAGEMENT	✓
ASSET MANAGEMENT	✓
DOCUMENT MANAGEMENT	✗
<b>CUSTOMER SUITABILITY</b>	
ENTERPRISE (1000+ EMPLOYEES)	✓
MEDIUM SIZE (251-1000 EMPLOYEES)	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✓
<b>ADDITIONAL PRODUCT INFO</b>	
MULTI LANGUAGE	✓
MULTI CURRENCY	✓
CUSTOMIZABLE	✗
<b>SYSTEM HOSTING</b>	
CLOUD	✓
INSTALLED ON PREMISE	✓
<b>FURTHER INFORMATION</b>	

## SOFTWARE SCREENSHOTS

S2K Analytics - My Company, Inc. | Health Check

Inventory Purchasing Warehouse

Company: 101 - Joe's Office Supply | Location: 10 - ABC Stationery NY WH | Year: 2022 | Month: 11 | Compare Previous Year

**Inventory Details**

Record Description	11-22	11-21	Variance	% Difference
Inventory Value	\$262,190	\$150,381.51	\$111,808	▲ 74%
Safety Stock	\$13,875	\$3,541.69	\$10,334	▲ 292%
Excess Inventory	\$82,495	\$63,627.39	\$18,867	▲ 30%
Dead Stock Inventory	\$0	\$0.00	\$0	0%
Value of Items Cycle Counted	\$0	\$0.00	\$0	0%
Cycle Count Change Value	\$0	\$0.00	\$0	0%

**Sales Details**

Record Description	11-22	11-21	Variance	% Difference
Sales Value	\$87,967	\$104,225	(\$16,257)	▼ -16%
Cost of Goods Sold Value	\$65,804	\$75,459	(\$9,655)	▼ -13%
Open Back Order Value	\$359,092	\$240,082	\$119,009	▲ 50%
Lost Sales Value	\$0	\$0	\$0	0.00%

**Inventory GMROI / Turns**

Record Description	11-22	11-21	Variance	% Difference
GMROI Percentage	23.35%	4.15%	19.20%	▲ 463%

**Fill Rate**

Record Description	11-22	11-21	Variance	% Difference
Fill Rate	92.92%	84.86%	8.056%	▲ 9%
Total Units Shipped	2,835	2,583	252	▲ 10%
Total Units Back Ordered	216	461	-245	▼ -53%

**Inventory Details - GMROI / Turns Chart**

Measures: GMROI (Blue), Turns (Green)



**Sales Details - Fill Rate Chart**



