ERPFOCUS

DYNAMICS 365 FOR OPERATIONS

EXTENDED PROFILE

OVERVIEW

Designed as an intuitive cloud-based app for seamless enterprise management, Microsoft Dynamics 365 for Operations was developed to help businesses manage their operations requirements. It is primarily aimed at medium-sized organizations, subsidiaries, and divisions of larger companies, but can be used by anyone from small businesses to large multi-national enterprises.

The software was created specifically for the financial services, manufacturing, retail, and service industries. Microsoft Dynamics ERP offers automation of warehouse processes, global transportation planning and freight reconciliation and advanced demand forecasting functionality which uses Microsoft's SQL server forecasting algorithms. A POS system is available for retailers alongside integrated e-commerce and social media capabilities for those who sell online.

Dynamics for Operations is part of Microsoft's Dynamics 365 suite, which offers a range of enterprise applications, including sales, marketing, project service automation and customer insights. It is therefore particularly suitable for companies looking for a solution that will integrate with a suite of other software.

As a cloud-based system, pricing is calculated on a per-user basis. Unusually, Microsoft allows clients to differentiate between 'full' and 'light' users, and prices each type differently. Companies can choose to Dynamics 365 for Operations as a standalone app, or as part of a Dynamics 'plan' - a bundle of apps designed for a specific purpose. It can be implemented within an average of 5 to 10 days depending on organization size and how much data is to be migrated.

SOFTWARE SPECIFICATION

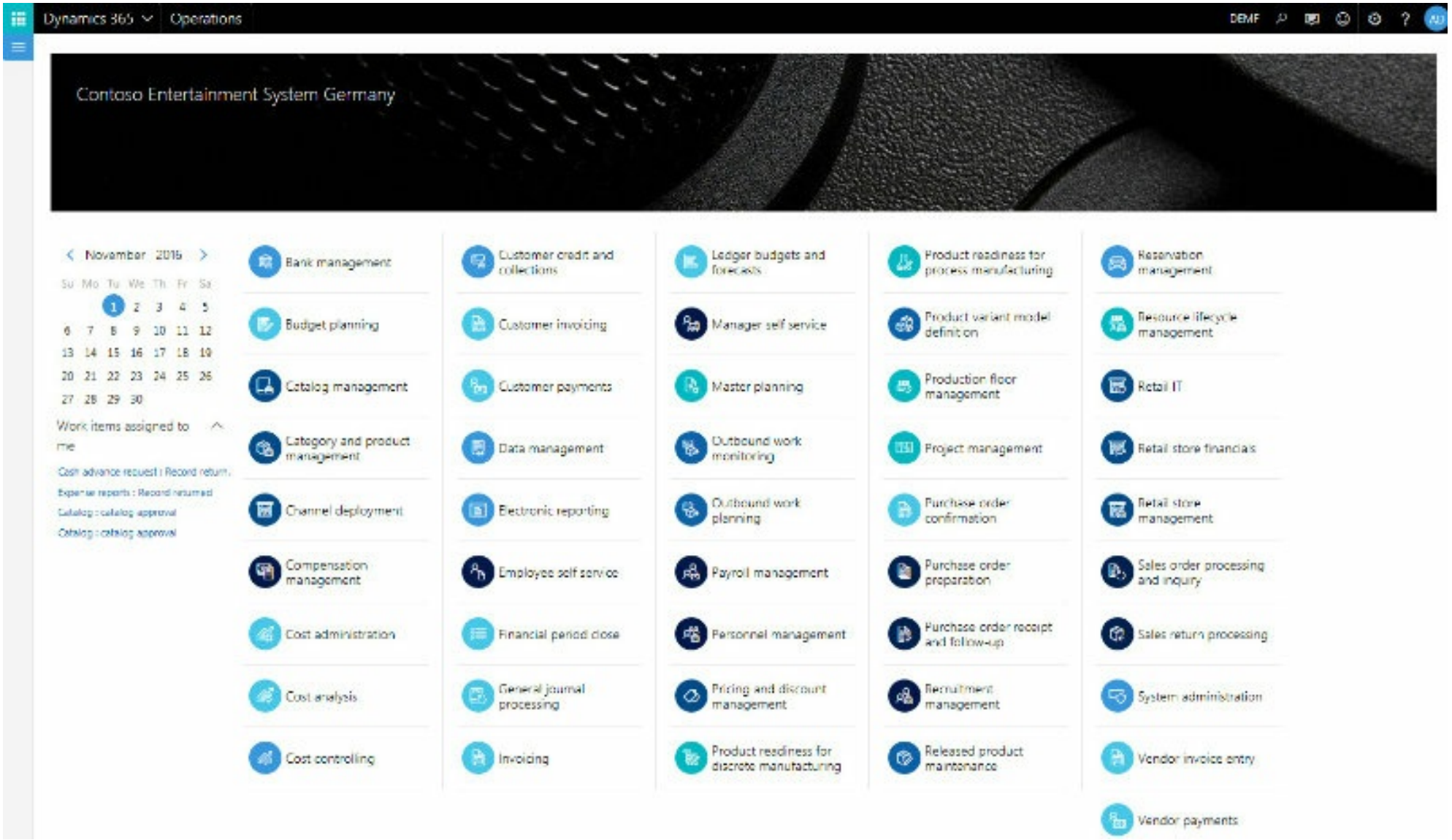
OVERVIEW	
PRODUCT NAME	Dynamics 365 for Operations
BUSINESS SECTORS	
DISTRIBUTION	✔
GOVERNMENT & NPO	✘
MANUFACTURING	✔
RETAIL	✔
SERVICES	✔
INDUSTRY	
AEROSPACE & DEFENSE	✔
AUTOMOTIVE	✔
CHEMICAL	✔
CONSTRUCTION	✔
COSMETICS	✔
ELECTRONICS	✔
	✘

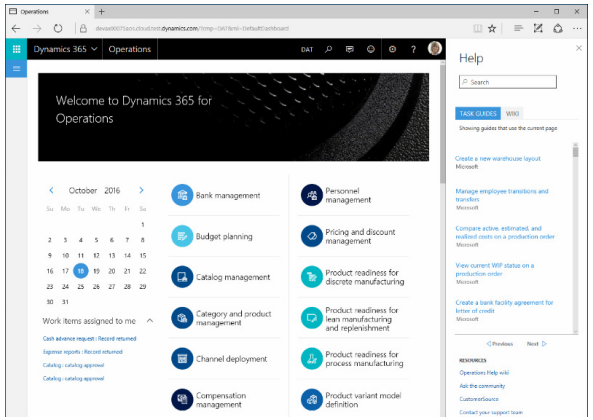
ENERGY/POWER/UTILITIES	
ENGINEERING	✓
FASHION	✓
FINANCIAL SERVICES	✗
FOOD & BEVERAGE	✓
LOCAL GOVERNMENT	✓
MEDIA	✓
MEDICAL & HEALTHCARE	✓
METALWORKING	✓
OILFIELD	✓
PACKAGING	✓
PAINT & ADHESIVES	✓
PHARMACEUTICAL	✓
PLASTICS & RUBBER	✓
PRINT & DESIGN	✓
RENTAL	✓
TELECOMMUNICATIONS	✓
WOODWORKING	✓
CANNABIS	✗
EDUCATION	✗
NONPROFIT	✗

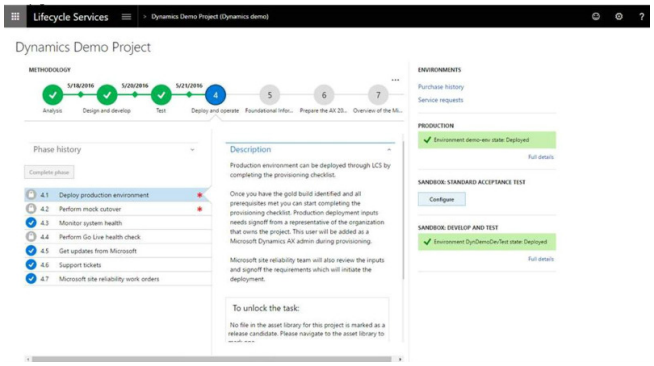
ERP SOFTWARE FEATURES	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	✓
CRM	✗
CUSTOMER SERVICE	✗
PRODUCT DESIGN	✗
FINANCIALS & ACCOUNTING	✓
HR	✓
INVENTORY MANAGEMENT	✓
ORDER MANAGEMENT	✓
PLANNING & SCHEDULING	✓
PROJECT MANAGEMENT	✓
PURCHASING	✓
QUALITY CONTROL	✓
SALES	✓
SHIPPING & DISTRIBUTION	✓
SUPPLY CHAIN MANAGEMENT	✓
WAREHOUSE MANAGEMENT	✓
ASSET MANAGEMENT	✓

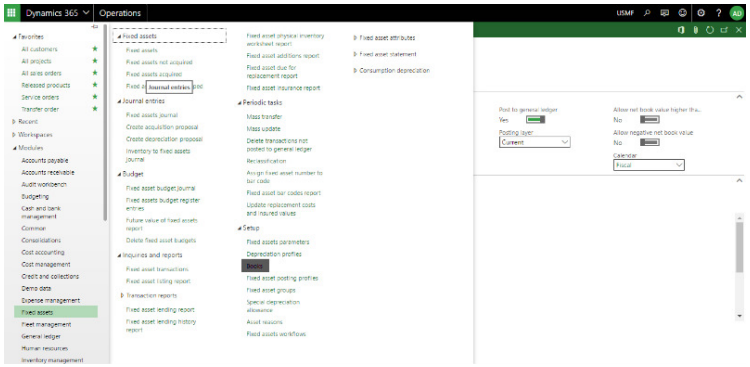
DOCUMENT MANAGEMENT	✗
CUSTOMER SUITABILITY	
ENTERPRISE (1000+ EMPLOYEES)	✗
MEDIUM SIZE (251-1000 EMPLOYEES)	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✓
ADDITIONAL PRODUCT INFO	
MULTI LANGUAGE	✓
MULTI CURRENCY	✓
CUSTOMIZABLE	✓
SYSTEM HOSTING	
CLOUD	✓
INSTALLED ON PREMISE	✓
FURTHER INFORMATION	

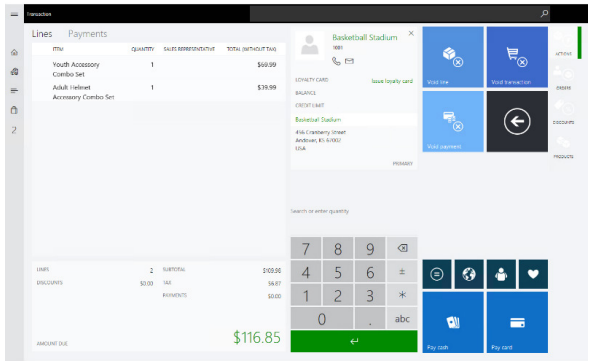
SOFTWARE SCREENSHOTS




Dynamics 365
Operations
Welcome to Dynamics 365 for Operations
Help
Bank management
Budget planning
Catalog management
Category and product management
Channel deployment
Compensation management
Personnel management
Pricing and discount management
Product readiness for discrete manufacturing
Product readiness for lean manufacturing and replenishment
Product readiness for process manufacturing
Product variant model definition


Lifecycle Services
Dynamics Demo Project
Phase history
Description
To unlock the task:


Dynamics 365
Operations


Lines
Payments
Basketball Stadium
$116.85